



Senator Patrick M. Gallivan's Small Business Summit

Small Business Owners, Entrepreneurs and Working Professionals...

As a member of the small business community, you know that guiding and growing any business in today's economy can be difficult with seemingly few resources dedicated to helping you.

With that challenge in mind, I am teaming up with Greater Rochester Enterprise, Henrietta Chamber of Commerce and Monroe County Workforce Development for a small business summit, and I invite you to attend!

The event is **free** and will be held at the state-of-the-art Galisano Institute for Sustainability (GIS) on the campus of RIT on **Thursday, January 18 from 8:30 AM to 10:00 AM**. This event will focus on sales and business development. **Space is limited** so please review the information below and register right away.

I hope to see you there!

Patrick M. Gallivan
New York State Senator – 59th District

When: Thursday, January 18, 2018. Registration begins at 8:00. Program will start promptly at 8:30 AM.

Where: Rochester Institute of Technology - Galisano Institute for Sustainability (GIS) - Parking passes will be sent separately for those who reserve in advance.

Presentations will include:

What is being done for small business in Albany – State Senator Patrick M. Gallivan

Senator Gallivan was first elected to the Senate in 2010, representing all or parts of Erie, Wyoming, Livingston and Monroe Counties. He serves on the Senate's Commerce, Economic Development and Small Business Committee.

Rock-Solid Habits of Exceptional B2B Salespeople - Frank Swiatek

Frank was a performance consultant for 15 years at Verizon Wireless at a time when the company went from \$192 million to \$62 billion in sales. He will share the sales habits that can create exponential growth for you, whether you are a Fortune 500 Company or a small business.

Reserve your spot for Senator Patrick M. Gallivan's Small Business Summit today by calling our District Office at (716) 656-8544. Additional details will be available at gallivan.nysenate.gov.